

MESSAGE FROM THE RVP



Hello Region VII Members!

I hope everyone was able to spend some time over the holidays relaxing with family and friends.

What IAIP Goals have you set for yourself for 2024? Apply for an Award? Teach a Class? Write a Blog? Obtain a Designation? That is one of mine - finish my CLP Designation, I'm almost there!!

I can't believe it's February already. That means there are only 4 months until we meet together in Scottsdale Arizona for our Regional Hub Conference on Thursday June 6th and International Convention June 7-9th. Registration is now **OPEN** for the Hub and Convention. <https://iaipconvention.com/> I am hoping for **RECORD ATTENDANCE** from our members. Pricing for Regional Hub is \$125. Hub Co-Chairs are Christine Chandler Tillett and Mitula Patel. Look for updates from them at the next Cactus Chat.

- We all love the competition of our Legacy Foundations Fundraising Contest. This year we will **“Drive to the Pin”**. Our regional goal is \$4,860. (calculated on \$20 per member). I know there have been many members and associations who have benefited from Legacy Grants and Scholarships. This is how we make that happen. Please consider donating today. Contest will run through June 7th at 5 pm. Let's be the first region to hit that Hole in One!
- There are special IAIP Branded items available on the [IAIP Marketplace](#) just for the 2024 Convention. Deadline to order convention items is May 10th but other items are available year-round.
- Our 2024 Membership Drive is going strong. There are some amazing prizes. It runs from July 1, 2023 until May 31, 2024. Click here to [Find out more.](#)
- Did you know that IAIP has a YouTube Channel? If you haven't already, you should really check it out! <https://www.youtube.com/@TheInsurancePros/videos>
- What is happening with our Region VII Membership, MALs, and Marketing Teams? For the latest information and a message from your Regional Directors, please check out the IAIP Region VII website: <https://iaipregion7.org/>

Be sure to RSVP for the next Cactus Chat. The 2024 schedule has been posted. It's a great place to meet virtually with other Region VII members for updates and conversations. I hope to see you all there.

In fellowship,

Terri Brennan, Region VII RVP

terri.brennan@nationwide.com

To Make Change a Reality – we need to L.E.A.R.N - Lead, Engage, Act, Recruit, Network!

REGION VII

Winter 2024

QUICK LINKS

[CALENDAR OF EVENTS](#)

[IAIP BLOG](#)

[IAIP COMMUNITY](#)

iaipregion7.org 

SAVE THE DATES:

2024 SAVE THE DATES for our “Cactus Chat” with your Region VII Leadership Team



Mark your calendars and watch for individual invites to the meetings for registration details.

• Jan 18, 2024	• July 11, 2024
• Feb 8, 2024	• Aug 22, 2024
• March 7, 2024	• No Sept meeting
• April 18, 2024	• Oct TBD
• May 9, 2024	• Nov 7, 2024
• No June meeting	• Dec TBD

Questions for our team? Contact our team and we will add them to the agenda for that Month.

There will be a chance to win a \$25 Gift Card at each meeting – **must be present to win!!**

Please RSVP to Rae Lynn at inslifer21@gmail.com and Mark at mecoberly@gmail.com
Hope to “see” everyone in the gallery!

Region VII Leadership Team

Education Director: Sherry Gamble Marketing Director: Regina Lemanowicz
Member-at-Large (MAL) Director: Sandy Malone Membership Director: Alison Holmes
RVP Assistants: Mark Coberly and Rae Lynn Zachary

Please visit our IAIP Region VII website for additional information - [IAIP Region VII \(iaipregion7.org\)](http://iaipregion7.org)

In fellowship,
Terri Brennan, Region VII – RVP

The registration links for February and March are live and you can register now and get your calendar link and login detail:

*February: <https://us06web.zoom.us/j/81234567890>

*March: <https://us06web.zoom.us/j/90123456789>

REGION VII TEAM

Check out the Region VII website for contact information and messages from our Regional Directors and Council Directors.

[IAIP Region VII \(iaipregion7.org\)](http://iaipregion7.org)

Be sure to visit our Facebook page

<https://www.facebook.com/IAIPRegion7>

WELCOME

NEW & RETURNING MEMBERS!

10.1.23 to 12.31.23

Catalina Meza

Rose Richardson

Cathy Speakman

NEW DESIGNATIONS

CLPs

Nicki Santillan

Andrea Gable-Setterstrom

Region VII Regional HUB Conference: Thursday June 6th, 2024, in Scottsdale, Arizona. Scottsdale: Complete your Trip with Shopping, Dining and Golf! <https://blog.internationalinsuranceprofessionals.org/scottsdale-complete-your-trip-with-shopping-dining-and-golf/>



2024 IAIP CONVENTION

Doubletree Resort Paradise Valley-Scottsdale • June 7-9



Registration: NOW OPEN

Registration for the 2024 IAIP Convention Registration (on June 7-9), and for the Regional Hub Conferences (on Thursday, June 6) in Scottsdale, Arizona is now open.

Education

Expect to learn everything you need to know about the modern flood insurance marketplace and cannabis.

Gain an understanding of how to futureproof your career: embracing AI in the evolving insurance landscape. And much, much more!

And you will not want to miss the launch of an exciting new IAIP designation program!

June 7-9
Scottsdale, AZ
DoubleTree Resort
Paradise Valley-Scottsdale



REGISTER

CLICK HERE TO REGISTER FOR THE REGION VII HUB AND INTERNATIONAL CONVENTION: internationalinsuranceprofessionals.org

[EXECUTIVE COMMITTEE MESSAGE](#)

Happy New Year from the Executive Committee

Welcome to 2024!

Did you know we're in the middle of another [Membership Drive](#)? Last year's Membership Drive was so successful, we're doing it again. It's a chance to get rewarded for talking up your IAIP experience to your co-workers, vendors and past members.

Tell your IAIP story and how your membership has helped you personally and professionally. Let them know your "why" for renewing every year. Show them the website and the exciting new programs – CLP, CLP-A, the LMS system, the online community – that have been launched in the last few years.

The contest runs from July 1, 2023, to May 21, 2024. To qualify your "new recruit" simply needs to list you as their recruiter on their application form. The three IAIP members who recruit the most new or returning members will be awarded prizes. The grand prize is a new I-Pad or tablet donated by BSR, Inc. Winners will be announced in June 2024.

Let's work together to grow IAIP even more this year.

Lisa R Hardin, CPCU, CPIW, AIC, AIS, ACS, AINS, SCLA, DAE, CLP
IAIP International Vice President



Meet the candidates for International Secretary



Why am I running?

IAIP has been a vital part of my personal and professional development for over 35 years. I am running for International Secretary so I can give back to this organization that has done so much for me, in a way that will be impactful for years to come.

What is my vision for IAIP?

IAIP offers programs that are not available in any other organization in the industry. I would love to see IAIP recognized as a premier provider of leadership and professional development programs – for the insurance industry and beyond. My plan is to expand our visibility to those both inside and outside the insurance industry. The world is undergoing a massive change in the workplace. Companies are losing large portions of their workforce. There is a need for leadership and professional development for new employees. Our CLP program has been well received by the companies who have implemented it and I would like to expand our marketing efforts to companies outside the insurance industry. Our new ACR (Associate in Client Relations) designation program will be invaluable not only for those in the insurance industry, but others as well. Education is one of my passions, and creating programs and delivering them to others will bring the well-deserved accolades to IAIP. I am excited to be a part of that delivery.

New members are essential to the future of IAIP. I plan to develop several member recruitment tools to reward our current members for spreading the word about IAIP, with the ultimate goal of growing our organization and being a benefit to many professionals in our industry. I will encourage members to speak up about what they need and what they want to see in the association. Our strength is in each and every one of our members.

I am excited to take this next step and welcome your support, ideas, and of course, your vote.

Sue Quimby, CPCU, AU, CIC, CPIW, DAE, CLP

Candidate for IAIP International Secretary

IAIP

REGIONAL NEWSLETTER



Greetings Region VII IAIP members,

Please let me introduce myself as one of the candidates for IAIP International Secretary. I am a PROUD member of IAIP since 2007.

My motto while I was Region III RVP was “where membership is fun with IAIP.” My goal as International Secretary is Engage and Retain additional Insurance Professionals into IAIP. We have excellent sources of education, leadership, professional development, and mentorship in our association that will be of benefit to members for years to come.

As a past young insurance professional, I believe availability and access to other members is key. I feel like the sky is the limit for me in IAIP and I would like all members to feel the same. I love the quote “you get out what you put into” the association. This for me means being involved, staying involved, and encouraging others to take advantage of IAIP opportunities. This means we need to work with all members to get them engaged and able to form the lifelong bonds in our association that many of us have.

I would like to find ways to connect with each of you as to how and where you would like to be involved and keep the lanes of communication open between members and the Board. As your International Secretary I plan to have open discussions with members regarding additional participation opportunities and the steps to take on IAIP and career leadership roles.

Communication is essential to ensure members know leadership is an option for all of us, from local to international, from small meetings to International Conferences. The same is true in our careers, we can lead in big and small ways, on or off stage. We just need to find the best space for success to get everyone involved in IAIP so that our association can grow and evolve.

I look forward to reconnecting with everyone, please know I can be reached on any of the platforms below. Let’s chat! Please stop by my Rachel Shubert for IAIP International Secretary 2024 Facebook page where I post IAIP related items.

Email: rshubert11@gmail.com | Cell: [\(727\) 455-5676](tel:7274555676) | LinkedIn: Rachel Shubert | Snap Chat: rach813s| Facebook: [Rachel Shubert for IAIP International Secretary 2024](#)

Sincerely, Rachel Shubert, CLP



Legacy Foundation – A Year in Review and Looking Forward!

Dear IAIP Members,

Happy New Year! As we step into a new chapter, it is only fitting to reflect on the remarkable journey of the Legacy Foundation in the past fiscal year. Your dedicated Legacy Foundation Board has been hard at work, and we are thrilled to share the exciting accomplishments and upcoming initiatives with you.

Empowering Education through Grants and Scholarships

In the spirit of supporting education within the IAIP community, the Legacy Foundation awarded over \$9,900 in grants and \$8,800 in scholarships to IAIP members, local associations, councils, and regions.

This financial aid aimed to ease the burden of educational expenses, conference attendance, and continuing education costs. The response was overwhelming, with a record number of applications, showcasing the enthusiasm and commitment of IAIP members.

As we dive into the new year, the Legacy Foundation has already granted \$3,020 in scholarships and \$3,340 in grants. The momentum is palpable, and we eagerly anticipate reviewing the applications submitted for the January 15th scholarship deadline. Mark your calendars for the next grant application deadline on March 15th, providing another opportunity for local associations, councils, and regions to apply for funding and contribute to the educational growth of our members.

New Fundraising Opportunities on the Horizon

The Legacy Foundation Board has been tirelessly working on innovative fundraising opportunities, and

we are excited to unveil the details in the coming weeks. Save the date – February 14, 2024 – as we kick off our annual Regional fundraising campaign, this year we are calling it “Race for the Pin”. This friendly competition among regions has quickly become a tradition and one that we look forward to every year.

Additionally, be on the lookout for our annual Silent Auction starting February 14, 2024. Watch your inbox for the link to the auction, where you will find a treasure trove of amazing items to bid on. Your participation will contribute to the funds raised for the Foundation, supporting its vital initiatives.

And let’s not forget the fan-favorite – our infamous pop-up shop! We are diligently working to bring you an array of exciting IAIP and NAIW branded items, many of which were suggested by our members. Check out the IAIP Marketplace (which will be open year-round) to grab some swag for the upcoming Conference.

A Commitment to Educational Partnership

The Foundation Board remains steadfast in its commitment to being an educational partner with IAIP. With the successful launch of the new Learning Management System last year, we hope you have experienced the true essence of this partnership. Your Board is dedicated to exploring new and exciting ways to collaborate with IAIP, and we are enthusiastic about the opportunities that lie ahead.

We hope to see you all in Scottsdale! The Legacy Foundation is excited to continue its journey of empowerment, education, and community building in the upcoming year.

In fellowship,

Audrey Macie, CIC, CISR, CPIA, CIIP, CLP, MLIS,
CRIS - NAIW Legacy Foundation Board Member