

### MESSAGE FROM THE RVP



Hello Region VII Members!

Happy Fall... I'm so happy to see the weather changing (cooling off) and anxious to watch some leaves change colors, this was a tough summer here in AZ and I'm not sad for it to be done. Please don't forget to adjust your clocks as we "Fall Back" on Nov 5<sup>th</sup> - for all but AZ & HI of course.

We had an amazing CA Council Meeting in Fres-Yes! Thank you to Insurance Associates of Fresno for hosting, and congrats to CA Council Director-Elect Jody Nishida.

There are so many important dates coming up in the next couple of months. November has Award application deadlines and Tax forms that must be completed (990N's); December CWC applications are due; January 15<sup>th</sup> the last Legacy Foundation Scholarship opportunity before Convention will be due. Don't forget to check out the new IAIP Membership Contest with awesome prizes (be sure referrals put your name on their application for you to get credit). PLEASE – check the IAIP website for all the latest member news and information.

Are you active on the IAIP Online Community? There is so much to read about or participate in – if you don't login on a regular basis you are probably missing out on a lot of great info, tools, and tips.

Start thinking about our Regional Hub Conference – which will be held in Scottsdale AZ on Thursday June 6<sup>th</sup> – followed immediately by the International Convention. Registration will open up after the first of the year, but now is the time to start planning your next IAIP adventure!

As we look forward to the upcoming holiday seasons, let's each try to find a special way to express our thankfulness and gratitude to our family, friends, associates, and our IAIP community.

In fellowship,

Terri Brennan, Region VII RVP

[terri.brennan@nationwide.com](mailto:terri.brennan@nationwide.com)

*To Make Change a Reality – we need to L.E.A.R.N - Lead, Engage, Act, Recruit, Network!*

## REGION VII

November 2023

### QUICK LINKS

[CALENDAR OF EVENTS](#)

[IAIP BLOG](#)

[IAIP COMMUNITY](#)

[iaipregion7.org](http://iaipregion7.org)



### MESSAGE FROM THE EC



Happy Fall! Temperatures are beginning to drop. Students are back in school. Council meetings are firing up, but that's not all! Other industry associations are also holding a variety of events this fall. What's on your calendar? Folks in our office recently attended the WSIA Marketplace event. I'm headed out for the Tennessee Big I convention when I get this article submitted. Also on deck for the next few weeks we have NetVU's SPARK, other state Big I events, PLUS... That's just the events that are specifically relevant to our office. There are so many more!! Are you attending any? What about others from your office? Just like the IAIP events, these conferences and conventions can provide a wealth of information, a chance to connect with others, and reinvigorate our passion for the insurance industry. We'd love to hear from **you**. What other associations do you or your office belong to? What other events do you attend? Should IAIP exhibit with them and get the word out about our amazing association? There are so many ways you can help, that don't involve actually selling the association services to others. While you're attending other events, pick up business cards for vendors and exhibitors. When you get home, scan those cards and send that along with the name of the event you attended back to your RVP. The board will take that information and reach out to the various exhibitors and associations to explore the opportunities available.

Thank you for your continued support!

Vickie Harmon, CMA, CIIP, CLP, DAE, PIAM, CSCA - President-Elect / [vharmon@bsrins.com](mailto:vharmon@bsrins.com)

#### WELCOME

NEW & RETURNING MEMBERS!

7.1.23 to 9.30.23

Mohammed Amer

Jennifer Limjoco, ARM

Nicki Santillan

Adam Jung

#### NEW DESIGNATIONS

CLPs

Scott Babb, AIM, AIC, CLP

Susie Gibadlo, MBA, CLP

#### REGION VII TEAM

Check out the Region VII website for contact information and messages from our regional team members.

[IAIP Region VII](http://IAIPRegionVII.org)  
([iaipregion7.org](http://iaipregion7.org))

Be sure to visit our Facebook page

<https://www.facebook.com/IAIPRegion7>

# IAIP

## REGIONAL NEWSLETTER



### REGIONAL NEWS



**Cactus chats:** Our next Cactus Chat will be Dec. 7th – (multiple time zones) HI: 5 pm/ AK: 6 pm/ PST 7 pm/ MST 8 pm Log in for a chance to win a \$25 gift card \*must be present to win. Invite to follow.

**Region VII Regional HUB Conference:** Thursday June 6<sup>th</sup>, 2024, in Scottsdale, Arizona.

### INTERNATIONAL AWARDS:

For details and applications visit: [Awards - International Association of Insurance Professionals \(internationalinsuranceprofessionals.org\)](https://www.internationalinsuranceprofessionals.org)



The deadline is fast approaching for the International Awards! This is your opportunity to be recognized for your excellence. Region VII's goal is to have an applicant (or two) for every award category.

To learn more about the award categories and applications please visit: <https://www.internationalinsuranceprofessionals.org/page/awards>

Your completed application is due to RVP Terri Brennan by 11/15/2023 at 11:59 PM in the applicants submitting time zone.

***CELEBRATE YOU!***

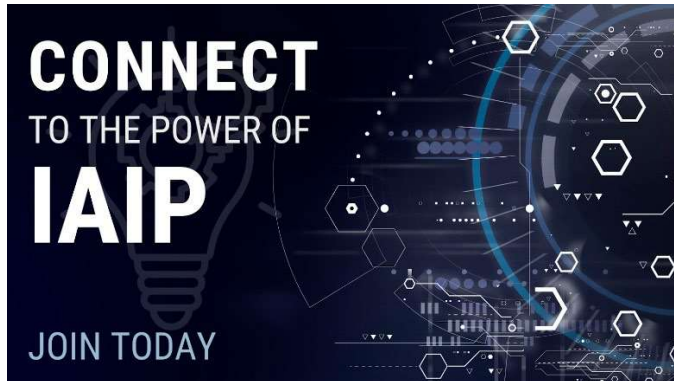


# IAIP

## REGIONAL NEWSLETTER



### 2023-2024 IAIP MEMBERSHIP DRIVE



*Welcome to the 2023-2024 Membership Drive. From July 1, 2023 until May 31, 2024 all current, active IAIP members are encouraged to recruit new members or bring back previous members (membership lapsed for one year). Prizes will be awarded to our most successful recruiters.*

### 2024 INTERNATIONAL CONVENTION



Scottsdale: Getting to the 2024 IAIP Convention should be half the fun!

<https://blog.internationalinsuranceprofessionals.org/scottsdale-getting-to-the-2024-iaip-convention-should-be-half-the-fun/>

### TAX DEADLINE FOR TAX YEAR: JULY 1, 2022 – JUNE 30, 2023



Deadline to file association Form 990N- November 15, 2023 [Annual Electronic Filing Requirement for Small Exempt Organizations — Form 990-N \(e-Postcard\) | Internal Revenue Service \(irs.gov\)](#)